

### 1. CONSULTATION & NEEDS ASSESSMENT

Customers connect via multiple channels, and FWE assesses their specific requirements to provide tailored solutions.

#### 2. ORDER PLACEMENT & CUSTOMIZATION

FWE offers standard or custom designs tailored to customer needs, continuously improved through ongoing feedback.

# 3. MANUFACTURING & QUALITY ASSURANCE

Equipment is built to exact specifications with rigorous quality checks for reliability and safety.

# 4. DELIVERY & SETUP GUIDANCE

FWE ensures timely delivery and provides resources for easy setup and installation.

#### 5. SUPPORT & FOLLOW-UP

FWE offers post-installation support and regular follow-ups to ensure satisfaction and discuss potential upgrades.

### 6. FEEDBACK & CONTINUOUS IMPROVEMENT

Customer feedback is collected to drive improvements, and updates are communicated regularly.